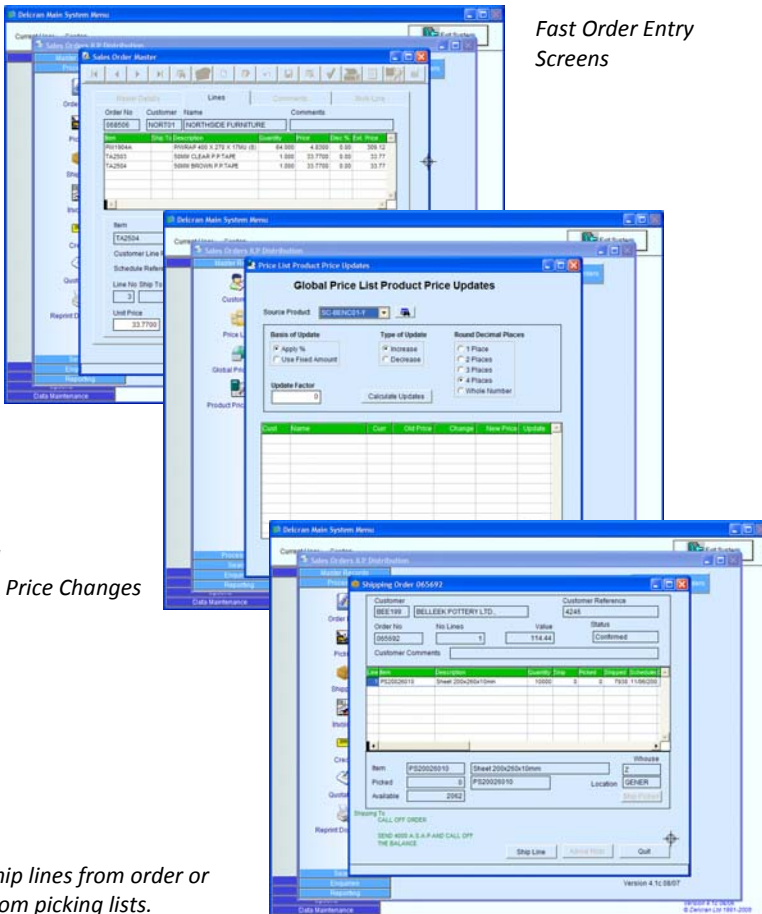


# Delcran Sales Orders Module



Fast Order Entry Screens

Global Selling Price Changes

Ship lines from order or from picking lists.

## Key Benefits

### Multiple Price Lists

Unlimited number of customer price lists. Orders can be priced from General Price list, or a price list specific to them. Global price list maintenance.

### Fast Multi Line Data Entry

Cut down the cost of staff time enter multiple order lines, the system can do this at the press of a single key.

### Picking Lists or Direct Shipping

Achieve the ultimate flexibility by picking, then shipping or direct shipping where fast response is key.

### Fully Automated Process

Improve customer performance automating the fulfilment and invoicing process.

Delcran Sales Order Processing Module allows total flexibility in the approach to Sales Orders and customer satisfaction. Customers can have an unlimited number of delivery points.

SOP is fully integrated with Sales Ledger, Stock Control, Production and General Ledger module. Once data has been created in one area of the system, it is available and used throughout all other parts of the system without the need for duplicated data entry tasks.

All sales documents for order acknowledgement, picking, packing notes, advice notes and sales invoices are produced on request. Documents formats are not fixed and can easily be modified to meet existing house styles. Documents can be emailed to customers for maximum efficiency.

Multiple price list allow total flexibility over how sales lines are priced. Each price list supports quantity price break discount table by product.

Order lines can be scheduled for production and shipping, allowing items to be processed immediately or put on back order. Multiple lines can be entered quickly with little data entry required.

Full reporting and analysis facilities are provided. Reports can be viewed, printed, emailed or produced to spreadsheet.

All Delcran modules are fully supported by our dedicated support team.



Multiple Price Lists	Customers can be part of a price group or have their own individual price list. Within a price list, items can have a quantity/discount matrix. Prices lists are held in the currency of the customer.
Global Price Updates	Facilities are provided to allow price list to be automatically recalculated based on fixed percentage adjustment with control over rounding.
Delivery Addresses	Unlimited number of Delivery Addresses per customer. Orders can be shipped to non standard address, or to any number of different addresses within a single order.
Picking Lists	Picking lists can be used if required to ensure stock is allocated to specific orders. All documents is produced automatically in addition to consignment routing if required.
Shipping Orders	Orders can be shipped direct from the order file, or from what has been picked. When an order line is shipped, all consignment documentation is produced automatically by the system.
Credit Checking	System check credit limits and outside transaction terms before allowing orders to be picked or shipped. A supervisor password function is in place to allow override if required.
Automatic Invoicing	Invoices for Sales Order shipments can be consolidated into a single invoice or produced to match the advice notes that are despatched with the products.
Stock Returns	Authorised returns from customers are received back into stock or quarantine. Credit notes are produced by the system to complete the process.
Quotations	Any quotations generated on the system can be converted to Sales Orders with a single button press.
Flexible Reporting	We provide a comprehensive number of standard reports. Each report is controlled by a series of user defined criteria allowing the reports to produce only the exact dataset required.
User defined program and data access	Security id paramount in our system, all program access is by rights that are defined for each user. Administrators can also define users are having enquiry only access, in addition to which data files can be processed.



**DELCRAN**  
Business Software

Unit 13A Blanchardstown Corporate Park, Dublin15 Ireland  
Phone + 353 1 8293500 - Fax Fax + 353 1 8293288  
[www.delcran.com](http://www.delcran.com)